

**Bio**

Bharat Vagadia is an independent, experienced telecoms and outsourcing consultant working at a Board Level with many organisations, Government Agencies and Regulators. He was most recently the Regional Director for an ICT consultancy firm who was a partner for ICT Implementation for the ITU.

Bharat's experience includes creating and implementing sector policy, sector regulation and corporate strategy, strategic marketing, business and financial modelling, including valuation and due diligence, business process management and outsourcing.

Some of the projects he has delivered include:

- Assisted Middle East operator win a WiMax license
- Assisted a Incumbent Operator bid for a 3rd Mobile license in Kuwait
- Provided mentoring for newly formed Regulator in Macedonia funded by the EU
- Advisor to Middle East Regulator on Cost modelling
- Advisor to Middle East Operator on its Strategy to meet impending sector liberalisation and establishment of Regulatory Body.
- Developed long term strategy for United Arab Emirates ICT Regulator
- Carried out due diligence for a Russian local telecoms operator on behalf of a venture fund
- Economic advisor to Telecommunication Regulatory Commission in Jordan on fixed and mobile policy, including spectrum pricing, revenue share arrangements
- Advised the Minister of ICT and the General Director of the Telecommunications Regulatory Commission within Jordan on policy aspects of issuance of third mobile licence
- Valuation prepared for an un-quoted Eastern European company within the cable TV and Internet service provision business.
- Evaluated financial and commercial attractiveness of bidders for the second mobile licence in Bahrain , subsequent to issuance of licence to MTC Vodafone
- Senior member of team contracted to advise The Bahrain Government, in respect of deregulation of the telecoms market. Performed role of economic director for two years
- Advisor on network outsourcing by a large systems integrator for a large bank in the UK .

Bharat has worked for clients in the UK, Ireland, Spain, France, Germany, Netherlands, Hungary, Macedonia, Kenya, Bahrain, Jordan, Kingdom of Saudi Arabia, Egypt, Morocco, Oman, Qatar, and the UAE.

Bharat is Board Director at the UK National Outsourcing Association and is the author of a leading book on outsourcing: Outsourcing to India - a legal handbook

Bharat's qualifications include an LLM Commercial Law, an MBA, a CIM Diploma in Marketing and a B-Eng 1st Class Honours Degree.